



November 07, 2011

Price Increase Continex Carbon Blacks

Continental Carbon Company is increasing prices for all Continex Carbon Black products \$0.11 per pound effective December 1, 2011.

Please contact your account manager if you have any questions. We appreciate your continued business.

Regards,

A handwritten signature in black ink, appearing to read "Tom Moccia", with a long, sweeping horizontal line extending to the right.

Thomas Moccia
Vice President, Marketing and Development